Killer Apps for Conversational AI

By Industry

Smart**Action**

Retail

"Every time we grow demand, we can't grow people. So that's why we turned to SmartAction. They saved us \$1.5M first-year and delivered a 30% bump in CSAT!"



Tim Harpe **Director, Customer Operations** DSW

Killer Apps for Adoption

#1 Order Status #2 Returns

- З. Natural Language Intent Capture
- Authentication & Routing 4.
- 5. Rapid Reorder
- Address Change 6.
- 7. Billing, Payments, & Collections
- 8. Rewards Management
- 9 Store Locator

- 10. Skip-the-month
- 11. Outbound Notifications
- 12. Curbside Pickup
- 13. Password Reset
- 14. Surveys
- 15. Monthly Subscription Management

DSW TechStyle ALDO F FABLETICS Office Smart**Action**

EFENTY shoedazzle* PURITY PRODUCTS

PURCHASING

Manufacturing

"Now that we are 6-months in, virtual agent AHT is just under two minutes. At the same time, our live agent AHT has dropped by almost 2-min for a near 1:1 correspondence. When you're talking about handling hundreds of thousands of calls, that really adds up."



Ross Tudor **Head of Customer Engagement Center** Electrolux

Killer Apps for Adoption

#1 Product
Registration#2 Warranty &
Returns#3 Tier-0
Troubleshooting

- 4. Natural Language Intent Capture
- 5. Authentication & Routing
- 6. Account Management (address change)
- 7. Scheduling (delivery/pickup)
- 8. Store Locator
- 9. Survey











White-Westinghouse®

Smart**Action**

Insurance & Financial Services

"We've grown by 400,000 customers but haven't added a single headcount to our contact center."



Kris Wong **AVP Administrative Services** Legal & General

Killer Apps for Adoption

#1 FNOL/ File a Claim

#2 Claim Status

#3 Lienholder Verification

4. Natural Language Intent Capture

- 5. Authentication & Routing
- 6. Payments / Billing / Collections
- 7. Proof of Insurance
- 8. Policy Changes
- 9. Policy Information

- 10. Form Requests
- 11. Schedule Appointment
- 12. Account Management
- 13. State Regulation Updates
- 14. Branch/ATM Locator
- 15. Report Lost/Stolen Card



Smart**Action**

Utilities

"The SmartAction virtual agent offers a more compelling entry price and technology that beat all other SaaS solutions we considered."



Wayne Calder **Director of Customer Care** ENMAX

Killer Apps for Adoption

#1 Start/Stop/Transfer Service

#2 Report an Outage

- 3. Natural Language Intent Capture
- 4. Authentication & Routing
- 5. Billing Inquiries & Payment
- 6. Payment Arrangements
- 7. Account Management

- 8. Collections
- 9. Meter Replacement
- 10. Past Due Bill Reminders
- 11. Outbound Outage Notification

12. Survey



Smart**Action**

Healthcare

"SmartAction has been a long-term partner and has allowed us to automate many of our simple to medium complexity calls, freeing up our human resources to focus on more value-added activities. SmartAction has been a true collaborator as we continue to evolve our business."



Dr. Stephen Shaya **CEO** J&B Medical Supply

Killer Apps for Adoption

#1 HIPAA-Compliant Authentication

#2 Scheduling

#3 Refills & Reorders

4. Natural Language Intent Capture + Routing

- 5. Billing Inquiries & Payments
- 6. Payment Arrangements
- 7. Collections
- 8. Wait List Management

- 9. Patient Care Pathways
- 10. New Patient Enrollment
- 11. Case Management
- 12. COVID Symptoms Triage



Smart**Action**

Travel & Hospitality

"SmartAction has been a true partner, bringing their experience and expertise along with amazing conversational AI to our relationship. The SmartAction team truly helps us to engineer the right customer experiences to deliver the desired outcome."



Jason Coats Senior Director, Customer Care Strategy Choice Hotels

Killer Apps for Adoption

#1 Reservations

- 2. Natural Language Intent Capture
- 3. Authentication & Routing
- 4. Rewards Inquiries & Management
- 4. Account Management
- 5. Travel Notifications
- 6. Password Reset
- 7. Surveys



Smart**Action**

Automotive

"We've been amazed to find out that speaking to a SmartAction virtual agent is as good as speaking to a live agent...at 1/3 of the cost."



Patty Kleinfeldt **Director of Q & E** AAA National

Killer Apps for Adoption



- 4. Natural Language Intent Capture
- 5. Authentication & Routing
- 6. Rental Management



Smart**Action**

Service Providers

"I have enjoyed working with all of the SmartAction reps. They are great communicators, always stay on top of projects, and are a pleasure to chat with. They have made suggestions on improving our current programs and worked with us continually over the last few years on upgrades. I am very happy all aspects of the service. "



Shannon Campeau **Consulting Director of Operations** Walton Management Services

PENSKE

Killer Apps for Adoption

#1 Scheduling

- 2. Natural Language Intent Capture
- 3. Authentication & Routing
- 4. Triage (type of service needed)

HomeServe in and a contraction of the contraction o

- 5. Information Gathering
- 6. Payments & Collections

Smart**Action**

Shipping & Logistics

"Smart Action is willing to work with us on our needs and is able to quickly put together solutions to things that we are currently having trouble with."



Brian James Manager, Dispatch Operations Estes

Killer Apps for Adoption



- З. Natural Language Intent Capture
- Authentication & Routing 4.







Smart**Action**

SmartAction Conversational AI. Less Hard.